



Unleash the income potential

The pursuit of higher income knows no bounds

The growth in private credit is a global phenomenon that is unparalleled. Over the past decade, non-bank lenders have emerged to fund a range of borrowers seeking finance or strategic capital. For Australian investors, private credit investment has generally been limited to high net worth and the big end of town who don't require immediate access to cash and can take concentrated positions.

Now you can invest alongside the 'giants' and pursue higher income opportunities, with the liquidity, ease of trading and transparency of an ETF.

The VanEck Global Listed Private Credit (AUD Hedged) ETF (ASX: LEND) offers investors on ASX access to a globally diversified portfolio in listed private credit.

▲ High-income potential

The yield from listed private credit is typically higher than most other asset classes, commensurate with risk.

🌐 One of the fastest growing asset classes globally

The global private credit market ballooned to US\$1.6 trillion in 2023.

🏢 Invest in those providing capital to smaller and mid-sized companies

Private credit is a growing financing market for small- and mid-sized businesses.

📅 Monthly income

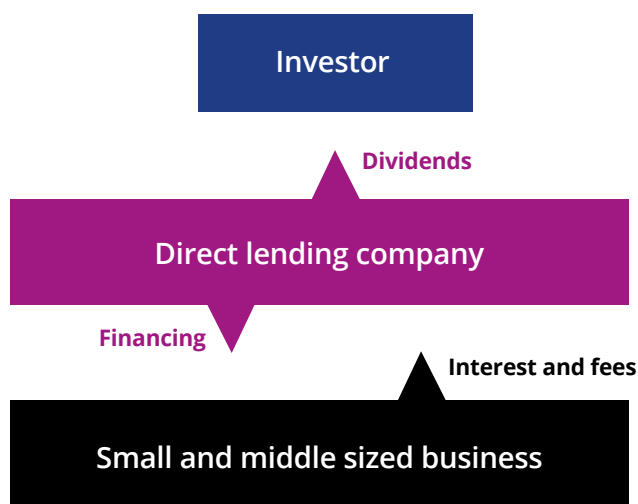
LEND pays regular income monthly.

Source: Preqin.

What are private credit companies?

These companies generate income by lending to and investing in private businesses using a variety of sources, such as debt and hybrid financial instruments. That is, they provide capital to small and medium-sized businesses, and in turn, give investors access to the growth and income potential of private credit that are generally exclusive to large institutions and difficult to access.

Most listed private credit companies are closed-end funds that hold a portfolio of loans and distribute to their investors most of the net income from the private companies they lend to.



You can see in the above, private credit companies issue loans to small and middle-sized companies. They collect fees and interest on the loans they issue.

In some jurisdictions, there are rules about how much listed private credit companies are required to distribute to their investors. For example, in the US, given their status as a registered investment company under the Investment Company Act of 1940, private credit companies are required to distribute at least 90% of their net investment income to shareholders.

LEND in a portfolio

LEND could potentially be used to enhance the yield of an income portfolio to the degree that matches the investor's risk tolerance. The interest rates associated with private credit tend to be higher as there is a higher credit risk associated with these borrowers.

Access the opportunity

LEND is an Australian first, giving ASX investors:

- **Global listed private credit exposure**
Invest in the world's largest listed private credit companies, with a portfolio that provides true diversification and a targeted exposure.
- **High-income potential**
Private credit has proven to be an attractive alternative source of high income historically, commensurate with risk.
- **Exposure to a growing and sought-after asset class**
Access via an ETF removes the barriers traditionally associated with private credit.
- **Australian dollar currency hedged**

ASX code	LEND
Commencement date	2 February 2024
Management fee	0.65% p.a.*
Index	LPX Listed Private Credit AUD Hedged Index
Dividend frequency	Monthly

Key risks: An investment in LEND carries risks associated with: listed private credit, interest rates, credit/default, ASX trading time differences, currency hedging, financial markets generally, individual company management, industry sectors, country or sector concentration, political, regulatory and tax risks, fund operations, liquidity and tracking an index. See the PDS for more details on risk.

*Other fees and costs apply. Please see the PDS for more details.

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