

Media contact

Erin Taylor e.taylor@fcr.com.au +61 2 8264 1007 +61 416 366 703

MEDIA RELEASE

First Australian Banks ETF provides access to record profits

Sydney, 6 November 2013 – The recent run in bank share prices to record highs may continue, spurred on by strong demand from mum & dad and retirement investors switching out of low yielding cash deposits into higher yielding shares such as banks.

Reflecting the strong appeal of bank shares, prices for Westpac, ANZ, CBA and NAB have struck record highs in October as investors clamored for the top-performing stocks. Westpac reported a record cash profit of \$7.1 billion, following ANZ's reported cash profit of \$6.5 billion to the year September 30, while in August, CBA reported an annual \$7.8 billion cash profit. Strong gains were also reported by NAB, who reported its cash profit to \$5.9 billion for the year to 30 September.

Market Vectors Australian Banks ETF (ASX code: MVB), an exchange traded fund (ETF), launched on the Australian Securities Exchange (ASX) last month, is an efficient and cost effective way for investors to get exposure to Australia's largest banks in a single trade.

Russel Chesler, Director, Investments & Portfolio Strategy, Market Vectors Australia, believes the strong run in big bank share prices is likely to continue, with investors attracted by high dividend yields.

"With historic dividend yields ranging from 6.4 per cent to 7.5 per cent, including franking credits, and with term deposits not yielding much over inflation, many retirees are choosing bank shares to supplement their income," said Mr Chesler.

"Australian investors have a huge appetite for bank shares because they represent opportunities to earn relatively high yields and to reap healthy capital growth."

Mr Chesler said "Australia's big four banks enjoy a powerful and entrenched market position".

"The next question to ask is, 'Which bank should I invest in?'" said Mr Chesler. "This isn't an easy decision as the big four banks are all different and have their own competitive advantages. Market Vectors Australian Banks ETF (MVB), is purpose built and the first ASX-listed ETF to provide focused exposure on Australia's banking sector.

"Given bank shares represent a substantial portion of the traded value in the Australian share market, investors may consider this ETF as a core position in their investment portfolio," Mr Chesler said.

The Market Vectors Australian Banks ETF tracks the Market Vectors Australia Banks Index, which caps any one bank's weighting at 20 per cent to ensure no one stock dominates, thereby removing the large capitalisation biases found in many traditional market indices.

Morningstar recently upgraded the big four banks to its "wide moat" investment classification. Morningstar uses Warren Buffet's concept of an "economic moat". Morningstar rates companies on how hard it is for competitors to take away their business. If a company has a "narrow moat," business may be easily taken. With a "wide moat," it is much harder to take business. According to Morningstar, Australia's big four banks are four of only five in the world that have moats which are sufficiently wide to ensure global sector-leading returns on equity for the foreseeable future.



by Van Eck® Global

Market Vectors Australian Banks ETF (MVB), Market Vectors Australian Emerging Resources ETF (ASX code: MVE), Market Vectors Australian Property ETF (ASX code: MVA) and Market Vectors Australian Resources ETF (ASX code: MVR) were all launched last month on the ASX. For more information on the Market Vectors Australian Banks ETF issued by Market Vectors Investments Limited, including a copy of the product disclosure statement, go to http://www.marketvectors-australia.com/Funds/MVB/Snapshot

ENDS

General information only

This information is issued by Market Vectors Investments Limited ABN 22 146 596 116 AFSL 416755 (Market Vectors Australia) as the Responsible Entity of the Market Vectors Investments Australian Sector ETFs (ETFs). This information is general in nature and does not take into account your objectives, financial situation or needs (your circumstances). Before making an investment decision in relation to the ETFs you should read the current product disclosure statement (PDS) and with the assistance of a financial adviser consider if the ETFs are appropriate for your circumstances. The PDS is available at marketvectors-australia.com or by calling 1300 MV ETFS (1300 68 3837).

About Van Eck Global

Market Vectors ETFs are sponsored by Van Eck Global. Founded in 1955, Van Eck Global was among the first US money managers helping investors to achieve greater diversification through global investing. Today, the firm continues this tradition by offering innovative, actively managed investment choices in hard assets, emerging markets, precious metals including gold, and other alternative asset classes. Van Eck Global has offices around the world and managed approximately US\$32 billion in investor assets as of 30 September, 2013.

About Market Vectors

Market Vectors exchange traded products have been offered since 2006 and span many asset classes, including equities, fixed income (municipal and international bonds) and currency markets. The Market Vectors family totalled US\$23 billion in assets under management, making it the seventh largest ETP family in the US and tenth largest worldwide as of 30 September, 2013. Market Vectors Australia is a wholly owned subsidiary of Van Eck Global.

About Market Vectors Index Solutions

Market Vectors Index Solutions (MVIS) develops, monitors and licenses the Market Vectors Indices, a selection of focused, investable and diversified benchmark indices. The indices are especially designed to underlie financial products. Market Vectors Indices cover several asset classes, including hard assets and international equity markets as well as fixed income markets and are licensed to serve as underlying indices for financial products. Approximately US\$11.7 billion in assets under management are currently invested in financial products based on Market Vectors Indices. The Indices are the exclusive property of MVIS. The ETFs are not sponsored, endorsed, sold or promoted by MVIS.

No Van Eck Global group entity makes any representation regarding the advisability of investing in the ETFs. Market Vectors® is a registered trademark of Van Eck Global. Further information about Market Vectors Australia is available at marketvectors-australia.com